



General Glass International on the Go

Secaucus, N.J. based importer and distributor General Glass International has made a number of changes recently.

The company has expanded in the West with the addition of a new warehouse in Othello, Wash.; it had added new fabricating equipment at its operation in N.J.; and expanded floor space devoted to decorative and fire-rated glass for fabricators and installers throughout the country.

On the fabrication side of its business, the company has just put in a Bottero router and next week it will install a Forvet drill at Secaucus. "Our fabrication division services the expanding need for heavy fabricated and decorative specialty glass," said David Balik, president.

General Glass has added 15,000 square feet of additional space for inventory of its decorative and fire-rated glasses. "Having these two types of glass in ready access is the lynch-pin of our "mixed truckload" service where fabricators and contract glaziers can get both in one delivery," Balik said.

Balik said the company has partnered with Schott for distribution of its fire-rated ceramic glass. "These new logistics have expanded our capabilities significantly," he said. "However, it is a non-stop challenge to remain an independent company and available to customers who are looking for someone to count on."

He also pointed out that the company has been exporting glass from China since 1979. "We were one of the first companies to do that," Balik said.

And he's not through yet. "We have more expansion planned," said Balik, "but I can't say anything about those plans just now."

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